

Autumn 2026 wholesale list

Twelve retail coffees, four bulk formats and the shelf kit

No photographs, on purpose — this is the sheet you reorder from. Prices are per case, in US dollars, and every coffee ships whole bean unless you ask for it ground to a setting. **Wholesale holds at roughly half of retail** across the roasted lines; bulk formats are not intended for shelf resale and carry no MSRP.

ORDER WINDOW	1 Sep 2026 – 28 Feb 2027
ROAST DAYS	Tuesday & Friday
DELIVERY	Within 48 h of roast

\$350 OPENING ORDER	\$150 REORDER MINIMUM	Mon & Thu, 5 pm ORDER CUT-OFF	\$400 FREIGHT PREPAID OVER
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						PER CASE · USD	
COFFEE	ORIGIN & PROCESS	ROAST	SKU	CASE		WHOLESALE	MSRP
SINGLE ORIGIN 12 oz retail bags, valve-sealed, case of six							
Guji Highlands	Ethiopia, Guji — washed heirloom	LIGHT	NW-SO-101	6		\$11.80	\$23.00
Kirinyaga AA	Kenya, Kirinyaga — washed SL28	LIGHT	NW-SO-104	6		\$13.20	\$26.00
Cerro Azul	Colombia, Huila — washed caturra	MED-LIGHT	NW-SO-107	6		\$10.40	\$21.00
Finca La Peña	Guatemala, Huehuetenango — washed	MEDIUM	NW-SO-112	6		\$10.90	\$22.00
Sitio Bela Vista	Brazil, Cerrado — natural catuaí	MEDIUM	NW-SO-118	6		\$9.60	\$19.00
Gayo Highlands	Sumatra, Aceh — wet-hulled	DARK	NW-SO-124	6		\$10.20	\$20.00
BLENDS & ESPRESSO 12 oz retail bags, case of six							
Alberta Street	Colombia / Brazil — house blend	MEDIUM	NW-BL-201	6		\$9.20	\$18.00
Nightshift Espresso	Brazil / Ethiopia — built for milk	MED-DARK	NW-BL-208	6		\$9.80	\$19.50
Ironside	Sumatra / Colombia — heavy bodied	DARK	NW-BL-212	6		\$9.40	\$19.00
Foghorn Breakfast	Colombia / Guatemala — drip roast	MEDIUM	NW-BL-216	6		\$9.20	\$18.00
DECAF & SEASONAL 12 oz retail bags, case of six							
Rio Verde Decaf	Colombia — sugarcane EA process	MEDIUM	NW-DE-301	6		\$11.20	\$22.00
Winter Cabin	Seasonal blend — listed Nov to Feb	MED-DARK	NW-SE-318	6		\$10.60	\$21.00
BULK & CAFÉ PROGRAMME not intended for shelf resale — no MSRP set							
Alberta Street, 5 lb	Colombia / Brazil — 4 × 5 lb bag	MEDIUM	NW-BK-401	4		\$46.00	—
Nightshift, 5 lb	Brazil / Ethiopia — 4 × 5 lb bag	MED-DARK	NW-BK-404	4		\$49.00	—
Guji Highlands, 5 lb	Ethiopia, Guji — 4 × 5 lb bag	LIGHT	NW-BK-408	4		\$58.00	—
Cold brew concentrate	Alberta Street — 4 × 64 oz, 1:4	MEDIUM	NW-CB-410	4		\$18.00	\$42.00
RETAIL SUPPORT ordered on the same sheet, shipped with the coffee							
Origin cards & talkers	Printed set of 24, one per SKU	—	NW-RS-501	1 kit		No charge	—
Countertop bag rack	Powder-coated steel, three tier	—	NW-RS-504	1		\$88.00	—
Brew guide pad	Letterpress, 50 sheets, 5 × 7 in	—	NW-RS-508	4 pads		\$9.00	\$6.00
Grinder calibration	Portland metro, 90 minutes on site	—	NW-RS-512	per visit		No charge	—

ORDERING Cut-off is 5 pm Monday for the Tuesday roast and 5 pm Thursday for Friday. Portal, email or a marked-up copy of this sheet.	PAYMENT Net 30 on approved accounts. The first three orders are prepaid by card or ACH; terms open after that.	FREIGHT FOB Portland, OR. Prepaid over \$400, otherwise \$18 flat within Oregon and Washington. Local delivery Thursdays.	YOUR REP Sam Ortiz sam@northwindroasters.com (503) 555-0177
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Prices hold through **28 February 2027**. Green-coffee moves above 15% are passed through with thirty days' written notice, and never mid-order. Seasonal lines are listed for their stated months only; single-origin lots rotate as they land, and the replacement is offered at the same case price before it ships.